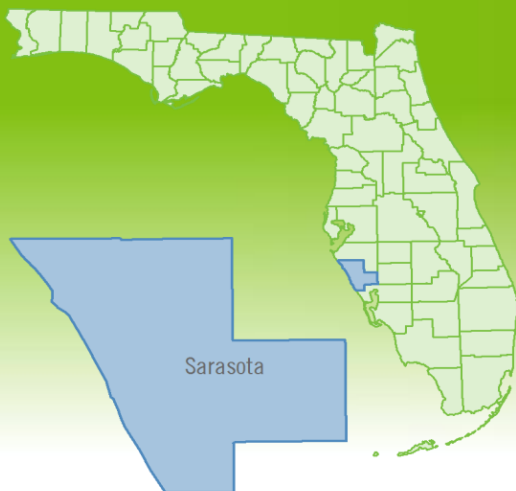


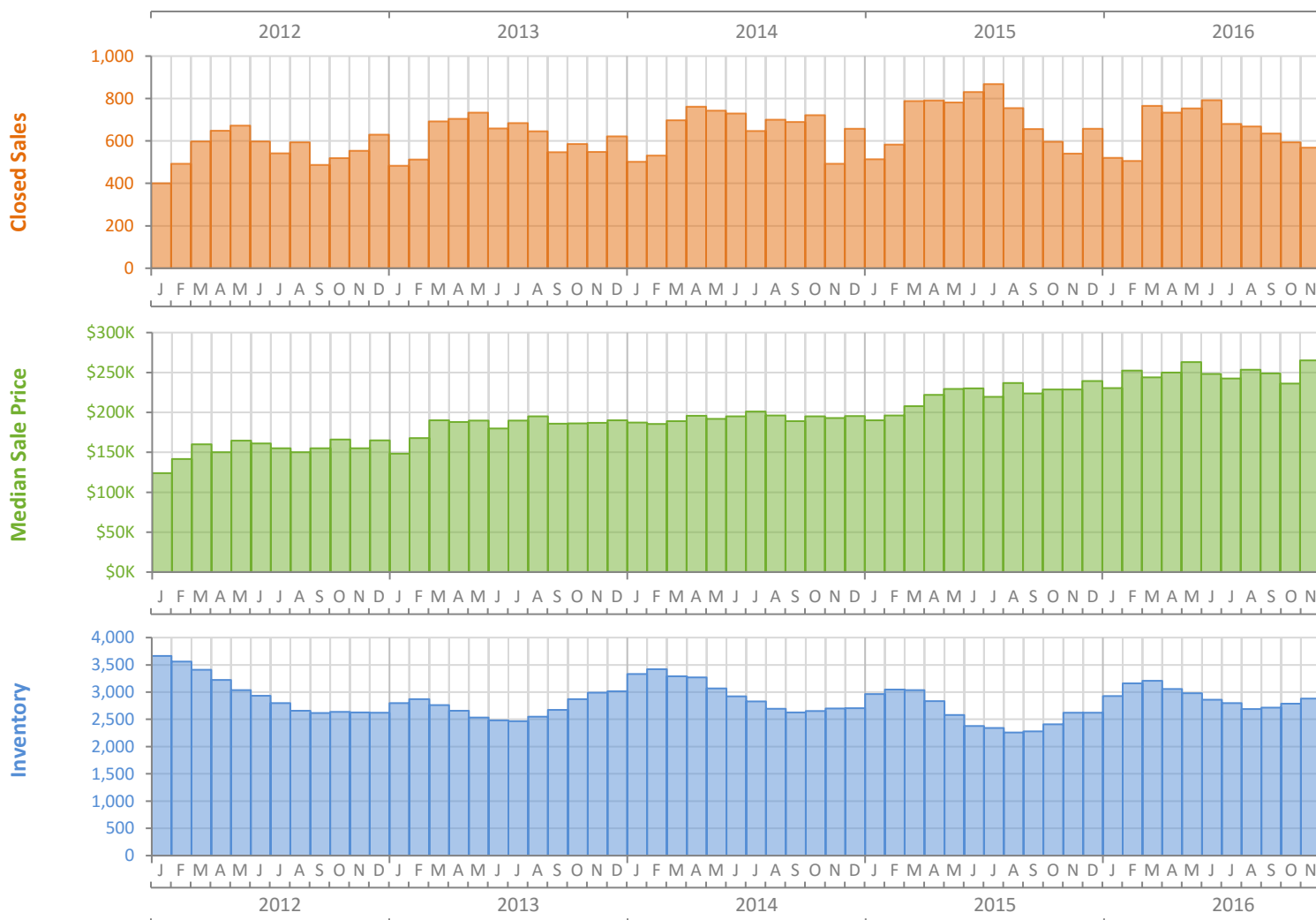
Monthly Market Summary - November 2016

Single Family Homes

Sarasota County



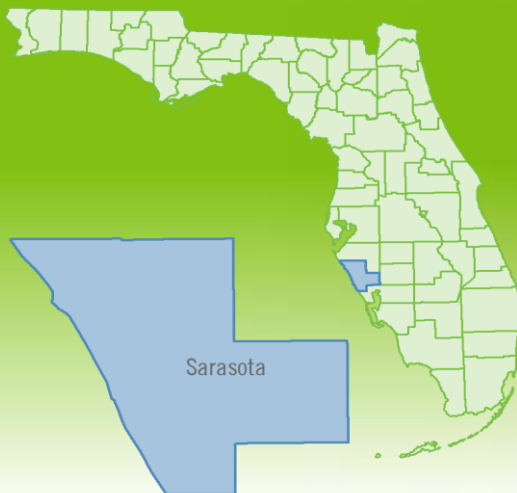
| | November 2016 | November 2015 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 568 | 540 | 5.2% |
| Paid in Cash | 212 | 268 | -20.9% |
| Median Sale Price | \$265,000 | \$228,750 | 15.8% |
| Average Sale Price | \$327,105 | \$327,954 | -0.3% |
| Dollar Volume | \$185.8 Million | \$177.1 Million | 4.9% |
| Med. Pct. of Orig. List Price Received | 95.8% | 96.1% | -0.3% |
| Median Time to Contract | 35 Days | 29 Days | 20.7% |
| Median Time to Sale | 81 Days | 74 Days | 9.5% |
| New Pending Sales | 573 | 462 | 24.0% |
| New Listings | 867 | 863 | 0.5% |
| Pending Inventory | 811 | 791 | 2.5% |
| Inventory (Active Listings) | 2,883 | 2,621 | 10.0% |
| Months Supply of Inventory | 4.4 | 3.8 | 15.8% |



Monthly Distressed Market - November 2016

Single Family Homes

Sarasota County



| | | November 2016 | November 2015 | Percent Change Year-over-Year |
|-----------------|-------------------|---------------|---------------|-------------------------------|
| Traditional | Closed Sales | 540 | 471 | 14.6% |
| | Median Sale Price | \$270,000 | \$245,000 | 10.2% |
| Foreclosure/REO | Closed Sales | 24 | 56 | -57.1% |
| | Median Sale Price | \$165,500 | \$131,000 | 26.3% |
| Short Sale | Closed Sales | 4 | 13 | -69.2% |
| | Median Sale Price | \$359,500 | \$160,000 | 124.7% |

